

**FLORIDA BEER WHOLESALERS ASSOCIATION
2022 FINAL INCOME/EXPENSES - 12 MONTHS DUES**

<i>INCOME</i>	<u>BUDGET 2022</u>	<u>PROJECTED 2022</u>	<u>BUDGET 2023</u>
Membership Dues	\$ 1,268,270	\$ 1,268,270	1,016,445
Sponsorships	50,000	56,700	60,000
Interest Earned	<u>1,000</u>	<u>1,300</u>	<u>3,500</u>
	\$ 1,319,270	\$ 1,326,270	\$ 1,079,945
<i>SUMMARY</i>	<u>BUDGET 2022</u>	<u>PROJECTED 2022</u>	<u>BUDGET 2023</u>
Income	\$ 1,319,270	\$ 1,326,270	\$ 1,079,945
<i>EXPENSES</i>			
Admin, OH & Mtgs.	160,446	203,589	155,034
Personnel	716,558	489,619	427,654
Assn Activities	<u>440,100</u>	<u>357,891</u>	<u>387,900</u>
TOTAL EXPENSES	<u>1,317,104</u>	<u>1,051,099</u>	<u>970,588</u>
Net Balance	\$ 2,166	\$ 275,171	\$ 109,357

FBWA Account Balances 12-05-22

Ameris Money Market Account	594,076
Hancock Whitney Operating Account	435,794
TOTAL	<u>1,029,870</u>

2023	151,708,224	0.0067	1,016,445
2022	149,208,236	0.0085	1,268,270
2021	148,879,218	0.0057	848,612

Dues rate 0.0067 to be invoiced monthly for twelve equal payments