

MINUTES OF THE BOARD OF DIRECTORS  
Florida Beer Wholesalers Association  
Zoom Webinar  
December 5, 2022

Attendance:

Ken Daley, Chairman, Tri-Eagle Sales Ocala  
David Bear, Secretary/Treasurer, The Lewis Bear Company  
George Halper, Member at Large, Eagle Brand Sales  
Bob Johnston, Member at Large, Florida Distributing Company  
Gentry Pelham, Member at Large, North Florida Sales  
Jared Ross, President, Florida Beer Wholesalers Association  
Jordan Wheeler, Office Manager, Florida Beer Wholesalers Association

Call to Order

The meeting was called to order by Chairman Ken Daley. Chairman Daley explained that we were going to go over the 2021 audit, 2022 financials, and 2023 budget proposal. Secretary/Treasurer David Bear requested approval of the minutes from March 10. Mr. Halper made the motion and Mr. Pelham seconded. asked for comments of changes. With none, the minutes were approved unanimously. Mr. Bear asked if there were any questions about the audit. With none, Mr. Halper made the motion to approve, and Mr. Johnston seconded. The motion to recommend the Audit be accepted by the Membership was approved unanimously.

The Board was then presented the 2023 budget by Mr. Bear. Chairman Daley discussed the Mitch Rubin scholarship and that FBWA had \$44,131 on their balance sheet remaining. Chairman Daley suggested that the FBWA cover that amount. The line item would be for Admin, OH, and Mtgs to subtract \$44,131, which the Board agreed to. Mr. Bear, after presenting the proposed 2023 expenses, proposed a reduction of the dues rate from .0085 to .0067 in Case Equivalencies. He explained that we are required to have a year's worth of reserves based on the bylaws. He then explained his projection of having a 1% increase in sales year to year and projected the next 5 years of dues as well as the increase of the reserves. Mr. Johnston left the meeting. Mr. Halper moved that they recommend this budget to the membership and Mr. Pelham seconded. The board unanimously approved that they present this budget to the membership.

President Jared Ross suggested we amend the bylaws on the board level and then present the change to the membership to codify new procedures in expense approvals. Chairman Daley asked for the approval of the amendment. Mr. Bear made the motion and Mr. Pelham seconded. The bylaw amendments were approved unanimously.

President Ross presented the agenda for the membership meeting.

Chairman Daley explained that Mr. Burkhardt and Mr. Johnston are rolling off the board. The two new members will be Andrea Saputo and Frank Schwiep. Chairman Daley explained that

there should be more structure to the succession of the board. The chair should have two years as treasurer to prepare for the position.

With no further business, the meeting concluded.