MINUTES OF THE MEMBERSHIP

Florida Beer Wholesalers Association Great Bay Distributors December 6, 2022

Attendance:

Ken Daley, Chair, Tri-Eagle Sales

Matt Sokolowski, Vice-Chair, Great Bay Distributors

David Bear, Secretary/Treasurer, The Lewis Bear Company

Brookes Burkhardt, Member at Large, Burkhardt Sales & Service

George Halper, Member at Large, Eagle Brands Sales

Gentry Pelham, Member at Large, North Florida Sales

Kevin Bowler, Daytona Beverages

Chris Bowler, Daytona Beverages

Joe Little, Bernie Little

Joseph Little, Bernie Little

John Williams, Wayne Densch, Inc.

Mike Dougherty, Carroll Distributing Company

Justin Saenz, Carroll Distributing Company

Todd Stephens, Stephens Distributing Company

John Miller, Double Eagle

Rick Dansdill, Eagle Brands Sales

Bill Reyes, Florida Distributing Company

Greg Mitchell, Suncoast Beverage Sales

Tim Mitchell, Suncoast Beverage Sales

Frank Schwiep, Gold Coast Beverage

Andrea Saputo, Gold Coast Eagle

Hugh Shields, Gold Coast Eagle

Greg McLeod, Pepin Distributing Company

Genesis Smith, Pepin Distributing Company

Jeff Weckbeck, Pepin Distributing Company

Billy Carman, Great Bay Distributors

Trip Transou IV, Tri-Eagle Sales

Mike LePorin, Tri Eagle Sales

David Gonzalez, City Beverages

Kent Birckhead, City Beverages

Jared Ross, FBWA, President

Jordan Wheeler, FBWA, Director of Operations

The meeting was called to order by President Daley. Secretary/Treasurer David Bear was asked to give the Secretary's report. Mr. Bowler made the motion to approve the minutes from the December 7, 2021 meeting, it was seconded by Mr. Sokolowski and with no further discussion, the minutes were approved unanimously.

President Ross discussed the new bylaw amendment that was approved by the Board. Mr. Bowler made a motion to accept the amendment and Mr. Burkhardt seconded. The bylaw

amendment was approved unanimously. Mr. Bowler recommended we look at the bylaws and the constitution and update them both with more modern language. He would like to approve those changes at the next meeting.

Mr. Bear presented the Treasurer's report. The first item was to approve the audit from 2021. Mr. Bear motioned to approve, Mr. Bowler seconded. The audit was approved unanimously.

Mr. Bear then presented the unaudited financials (budget) for 2022. Tim Mitchell brought up PAC funds. President Ross and Chairman Daley asked that we hold off on this conversation and discuss it at the legislative meeting in March. We will need to discuss moving the large amounts of reserves into a different account and create an investment policy.

Mr. Bear then presented the 2023 proposed budget. Proposed a reduction in dues rates. He also presented an assumed budget through 2028. The board motioned to approve, Greg Mitchell seconded the motion. Chairman Daley explained that there are more details available if anyone would be interested. With no further discussion, the budget was approved unanimously.

Mr. Bowler presented the nominating committee recommendations. There are four positions open, Brookes Burkhardt, Matt Sokolowski, Gentry Pelham, Bob Johnston. Mr. Sokolowski and Mr. Pelham agreed to remain on the board. Andrea Saputo will replace Bob Johnston and Frank Schwiep will replace Brookes Burkhardt. There were no floor nominations. Hearing none, the Nominating Committee recommended to approve, Chris Bowler seconded, the new Board was unanimously approved. The group presented a thank you to Mr. Burkhardt and Mr. Johnston for their service to the organization. Mr. Bowler's Nominating Report was concluded.

Chairman Daley asked for any other business, of which there was none. David Bear moved to adjourn, Kevin seconded. The adjournment of the meeting was approved unanimously.