

MINUTES OF THE MEMBERSHIP
Florida Beer Wholesalers Association
Great Bay Distributors
December 6, 2022

Attendance:

Ken Daley, Chair, Tri-Eagle Sales
Matt Sokolowski, Vice-Chair, Great Bay Distributors
David Bear, Secretary/Treasurer, The Lewis Bear Company
Brookes Burkhardt, Member at Large, Burkhardt Sales & Service
George Halper, Member at Large, Eagle Brands Sales
Gentry Pelham, Member at Large, North Florida Sales
Kevin Bowler, Daytona Beverages
Chris Bowler, Daytona Beverages
Joe Little, Bernie Little
Joseph Little, Bernie Little
John Williams, Wayne Densch, Inc.
Mike Dougherty, Carroll Distributing Company
Justin Saenz, Carroll Distributing Company
Todd Stephens, Stephens Distributing Company
John Miller, Double Eagle
Rick Dansdill, Eagle Brands Sales
Bill Reyes, Florida Distributing Company
Greg Mitchell, Suncoast Beverage Sales
Tim Mitchell, Suncoast Beverage Sales
Frank Schwiep, Gold Coast Beverage
Andrea Saputo, Gold Coast Eagle
Hugh Shields, Gold Coast Eagle
Greg McLeod, Pepin Distributing Company
Genesis Smith, Pepin Distributing Company
Jeff Weckbeck, Pepin Distributing Company
Billy Carman, Great Bay Distributors
Trip Transou IV, Tri-Eagle Sales
Mike LePorin, Tri Eagle Sales
David Gonzalez, City Beverages
Kent Birckhead, City Beverages
Jared Ross, FBWA, President
Jordan Wheeler, FBWA, Director of Operations

The meeting was called to order by President Daley. Secretary/Treasurer David Bear was asked to give the Secretary's report. Mr. Bowler made the motion to approve the minutes from the December 7, 2022 meeting, it was seconded by Mr. Sokolowski and with no further discussion, the minutes were approved unanimously.

President Ross discussed the new bylaw amendment that was approved by the Board. Mr. Bowler made a motion to accept the amendment and Mr. Burkhardt seconded. The bylaw

amendment was approved unanimously. Mr. Bowler recommended we look at the bylaws and the constitution and update them both with more modern language. He would like to approve those changes at the next meeting.

Mr. Bear presented the Treasurer's report. The first item was to approve the audit from 2021. Mr. Bear motioned to approve, Mr. Bowler seconded. The audit was approved unanimously.

Mr. Bear then presented the unaudited financials (budget) for 2022. Tim Mitchell brought up PAC funds. President Ross and Chairman Daley asked that we hold off on this conversation and discuss it at the legislative meeting in March. We will need to discuss moving the large amounts of reserves into a different account and create an investment policy.

Mr. Bear then presented the 2023 proposed budget. Proposed a reduction in dues rates. He also presented an assumed budget through 2028. The board motioned to approve, Greg Mitchell seconded the motion. Chairman Daley explained that there are more details available if anyone would be interested. With no further discussion, the budget was approved unanimously.

Mr. Bowler presented the nominating committee recommendations. There are four positions open, Brookes Burkhardt, Matt Sokolowski, Gentry Pelham, Bob Johnston. Mr. Sokolowski and Mr. Pelham agreed to remain on the board. Andrea Saputo will replace Bob Johnston and Frank Schwiep will replace Brookes Burkhardt. There were no floor nominations. Hearing none, the Nominating Committee recommended to approve, Chris Bowler seconded, the new Board was unanimously approved. The group presented a thank you to Mr. Burkhardt and Mr. Johnston for their service to the organization. Mr. Bowler's Nominating Report was concluded.

Chairman Daley asked for any other business, of which there was none. David Bear moved to adjourn, Kevin seconded. The adjournment of the meeting was approved unanimously.