

Florida Beer Wholesalers Association

Quarterly Profit and Loss Summary

January - March, 2025

	JAN - MAR, 2025	TOTAL
Income		
Membership Dues	281,788.00	\$281,788.00
Total Income	\$281,788.00	\$281,788.00
GROSS PROFIT	\$281,788.00	\$281,788.00
Expenses		
Advertising & marketing	14,500.00	\$14,500.00
Building & property rent	11,930.70	\$11,930.70
Cell Phone	300.00	\$300.00
Donations & Flowers	60.00	\$60.00
General business expenses	61.25	\$61.25
Bank fees & service charges	-9.00	\$ -9.00
Total General business expenses	52.25	\$52.25
Insurance	328.26	\$328.26
Business insurance	1,362.49	\$1,362.49
Total Insurance	1,690.75	\$1,690.75
Legal & accounting services		\$0.00
Legal fees	7,600.00	\$7,600.00
Total Legal & accounting services	7,600.00	\$7,600.00
Legislative Meeting	505.21	\$505.21
Lobbyist Fees	78,871.16	\$78,871.16
Meals	799.32	\$799.32
Memberships & subscriptions	1,930.00	\$1,930.00
Office expenses		\$0.00
Office supplies	402.01	\$402.01
Shipping & postage	12.00	\$12.00
Total Office expenses	414.01	\$414.01
Office/General Administrative Expenses	75.00	\$75.00
Payroll expenses		\$0.00
Employee benefits	1,255.74	\$1,255.74
Employee retirement plans	4,822.83	\$4,822.83
Health & accident plans	6,766.37	\$6,766.37
Total Employee benefits	12,844.94	\$12,844.94
Payroll taxes	7,660.52	\$7,660.52
Salaries	21,250.02	\$21,250.02
Salaries Officer	75,206.25	\$75,206.25
Total Payroll expenses	116,961.73	\$116,961.73
Production Videos	6,000.00	\$6,000.00
QuickBooks Payments Fees	336.00	\$336.00
Technology Services	630.00	\$630.00
Travel	5,349.15	\$5,349.15
Automobile Expense	895.30	\$895.30
Hotels	381.38	\$381.38
Parking & tolls	120.90	\$120.90

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Taxis or shared rides	9.95	\$9.95
Total Travel	6,756.68	\$6,756.68
Utilities		\$0.00
Telephone, Internet & Cable	773.16	\$773.16
Total Utilities	773.16	\$773.16
Total Expenses	\$250,185.97	\$250,185.97
NET OPERATING INCOME	\$31,602.03	\$31,602.03
NET INCOME	\$31,602.03	\$31,602.03

For the first quarter of 2025, the Florida Beer Wholesalers Association reported total revenue of **\$288,788** and total expenses of **\$250,185.97**, resulting in a positive net income of **\$38,602.03**. The most substantial expenses were payroll and salary costs (\$116,961.73), along with lobbyist fees (\$78,871.16), which together made up the bulk of total expenditures for the quarter. The lobbyist fees for 2025 are significantly higher than 2024 due to the addition of Southern Group and Crisafulli Consulting – both being inherited in the merger of FBWA and BIF. Travel expenses were low in the first quarter due to the Legislative Session and are expected to pick up post-session.

Overall, the association maintained a positive financial position, ending the quarter with a solid surplus.