

For the second quarter, the FBWA had a total revenue of **\$322,741.31**. This includes dues of \$288,845, sponsorships of \$9,250 and \$24,649.31 in interest income.

Expenses for Q2 totaled **\$299,546.77**. Like last quarter, salaries and Lobbyist Fees are the two highest expense categories. Total net income for Q2 is **\$23,197.54**.

Year to date, the FBWA has a net income of **\$17,470.65**, well on pace to meet our budgeted amount of **\$18,744**.

Florida Beer Wholesalers Association

Quarterly Profit and Loss Summary

January 1-June 30, 2026

	JAN - MAR 2026	APR - JUN 2026	TOTAL
Income			
Membership Dues	285,255.00	288,845.00	574,100.00
Refunds to customers	3,057.00		3,057.00
Sponsorships	3,750.00	9,250.00	13,000.00
Total for Income	292,062.00	298,095.00	\$590,157.00
Gross Profit			
	292,062.00	298,095.00	\$590,157.00
Expenses			
Advertising & marketing	14,500.00	12,000.00	26,500.00
Annual Meeting	31,861.22	1,559.72	33,420.94
Building & property rent	12,104.33	12,124.39	24,228.72
Cell Phone	400.00	300.00	700.00
Donations & Flowers	545.76	1,250.00	1,795.76
Dues & Subscriptions		434.90	434.90
General business expenses			
Bank fees & service charges	1,207.85	1,209.93	2,417.78
Total for General business expenses	1,207.85	1,209.93	\$2,417.78
HR Meeting	1,463.98	1,125.00	2,588.98
Insurance		4,999.70	\$4,999.70
Business insurance	1,342.29		1,342.29
Total for Insurance	1,342.29	4,999.70	\$6,341.99
Legal & accounting services	17,165.00		\$17,165.00
Legal fees	5,700.00	5,700.00	11,400.00
Total for Legal & accounting services	22,865.00	5,700.00	\$28,565.00
Legislative Meeting	8,598.01		8,598.01
Licenses & Fees	136.25		136.25
Lobbyist Fees	59,500.00	81,750.00	141,250.00
Meals	587.78	814.82	1,402.60
Membership Meetings		380.00	380.00
Memberships & subscriptions	2,050.00	670.00	2,720.00
Office expenses	2,244.71		\$2,244.71
Office supplies	141.52	68.79	210.31
Software & apps		3,117.50	3,117.50
Total for Office expenses	2,386.23	3,186.29	\$5,572.52
Other Expenses		3,037.00	3,037.00
Payroll expenses			
Employee benefits	528.72	547.68	\$1,076.40
Employee retirement plans	6,023.54	3,400.00	9,423.54
Health & accident plans	7,568.02	7,848.54	15,416.56
Total for Employee benefits	14,120.28	11,796.22	\$25,916.50
Payroll taxes	8,133.60	5,373.40	13,507.00
Salaries	47,522.15	87,491.09	135,013.24
Salaries Officer	79,000.02	52,666.68	131,666.70
Total for Payroll expenses	148,776.05	157,327.39	\$306,103.44
QuickBooks Payments Fees	355.50	234.00	589.50

Florida Beer Wholesalers Association

Quarterly Profit and Loss Summary

January 1-June 30, 2026

	JAN - MAR 2026	APR - JUN 2026	TOTAL
Technology Services	840.00	795.00	1,635.00
Travel	2,400.00	2,064.73	\$4,464.73
Airfare	937.40	3,765.14	4,702.54
Automobile Expense		382.80	382.80
Hotels		2,828.03	2,828.03
Parking & tolls		184.87	184.87
Taxis or shared rides		156.95	156.95
Total for Travel	3,337.40	9,382.52	\$12,719.92
Utilities			
Telephone, Internet & Cable	1,241.56	1,266.11	2,507.67
Total for Utilities	1,241.56	1,266.11	\$2,507.67
Total for Expenses	314,099.21	299,546.77	\$613,645.98
Net Operating Income	-22,037.21	-1,451.77	-\$23,488.98
Other Income			
Other income			
Interest Income	16,810.44	1,007.58	17,818.02
Total for Other income	16,810.44	1,007.58	\$17,818.02
Unrealized Gains/Losses	-500.12	23,641.73	23,141.61
Total for Other Income	16,310.32	24,649.31	\$40,959.63
Net Other Income	16,310.32	24,649.31	\$40,959.63
Net Income	-5,726.89	23,197.54	\$17,470.65